



*Financial Consulting & Interim Management
Mergers & Acquisitions
Real Estate Advisory & Brokerage*

Wayne Kalish



Wayne is a veteran Certified Public Accountant/Chief Financial Officer with extensive experience directing the Finance, Accounting, Financial Reporting, Treasury and Risk Management activities of publicly-traded and privately-held companies. Wayne's specific experiences over the last 25 years include twelve years with a Big 4 Certified Public Accounting firm, followed by twelve years as a Financial Officer for a Fortune 350 NYSE Restaurant Company.

Wayne then transitioned to the role of entrepreneurial Chief Financial Officer, first with a private global investment company with assets exceeding \$3 billion, then with a company that managed 32,000 affordable apartment home units valued at approximately \$2 billion.

Wayne has lead large teams of Accounting, Reporting and Finance professionals, coordinating the timely and accurate preparation of financial results in accordance with generally accepted accounting principles (GAAP) and submission of 1934 Act Filings (10-Qs 10-Ks, 8-Ks, etc.) with the Securities & Exchange Commission (SEC). Wayne is a seasoned compliance professional, instrumental in developing strategic and tactical processes to ensure compliance with accounting policies and practices, and Sarbanes Oxley (SOX) internal controls requirements. Wayne has developed cash flow, budgeting and forecasting models, and lead strategic teams in the development and maintenance of efficient business models.

Wayne is likewise an expert negotiator, focused on maximizing client profit margins. Strategies employed include 1) identifying and driving cost savings in areas that provide little or no benefit to customer and employee stakeholders, 2) renegotiation of vendor contracts in excess of current market rates, and 3) identifying and driving profitable revenue growth opportunities.

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